



# COMPANY PROFILE

GARGI HÜTTENES-  
ALBERTUS PVT. LTD.  
INDIA



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# WHO ARE WE

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Gargi and Huttenes Albertus Chemische Werke GmbH have joined ventures to form Gargi HA. This prosperous family-owned business: with a history that goes back over a century, is now an eminent foundry consumable provider on a global level.

Gargi HA is an Indian sub-brand of the global group of HA since 1987, offering the finest products made with advanced technology to serve the foundry industry and maintain our pre-eminence in the industry. Our latest manufacturing plants are located in New Mumbai, Khopoli and Western India.





The HA Group has over a century of experience in the foundry industry globally, Gargi has been in this business for over 60+ years and in alliance, Gargi HA has been in the Foundry Industry for over 35+ years.

Belonging to such a large unit, the HA group enjoys the advantages of advanced technologies, the capacity to work together with leading firms in the industry, and access to a dynamic network. We remain committed to offering only the best service and foundry chemicals to our clients.

Foundries are a crucial part of the manufacturing recycling movement. And we take pride in the vital role we play, transforming tons of previously scrap metal into valuable, & durable goods. We are delighted & honoured for setting a remarkable benchmark in the foundry sector, both nationally and internationally. We take great satisfaction in being ISO 9001-2015 Certified as well. Moreover, we have four pillars of knowledge centers – training, pilot casting plant, project work, and optimum process chain.

Gargi HA is an esteemed supplier in the international market, supplying A-1 tools and chemicals to various industrial fields like Transportation, Steel, Automotive, Mining, Engineering, Energy, Agriculture, Construction, & more. Our products are designed to fortify the lifespan of casting components and comprise a vast range of chemical castings including No-bake, cold-box, special sands, coatings, feeding systems, Inorganic Binder systems, resin-coated sands, and more. Besides our products, speedy delivery, and top-notch service, we also maintain crystalline transparency with our customers and stakeholders. Ultimately, all this comes together to make us an unsurpassed foundry provider.



## Our Aspiration

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With our extensive knowledge of foundry chemistry, we seek to bridge the gap between industries and high-quality products. We strive every day, with utmost dedication and enthusiasm, to meet the needs of our customers by providing world-class, economical binder and foundry chemicals as well as technical consultation, core box support, and more. Our commitment to excellence is evident in our 12 research centers worldwide, 170 R & D professionals, 450 patent applications, and 1,800 employees located in over 300 countries. Guided by this passion to exceed expectations, we continuously strive to develop new and improved processes that are both cost-effective and eco-friendly.

Our aim is to be the go-to partner for foundries across the globe through our transformative solutions. We also aim to be the top leader in the technology world and develop environmentally compatible solutions. Furthermore, we highly comply with the laws and maintain ethical standards in the foundry business industry because our goal is to make Gargi HA safer and more reliable. We lay the foundation for making this industry safer and environmentally friendly.

Our meticulous research and extensive experience with foundry chemistry create new and improved processes that are both efficient and environmentally friendly. We collaborate closely with our customers in this pursuit.

“We want to be the most innovative company in the foundry industry in delivering superior customer value and be the preferred partner for foundries worldwide.” Franz Friedrich Butz und Christoph Koch

**Presidents of the HA Group**



# Our Code of Ethics

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Gargi HA adheres to the vision of creating a workspace that is both secure and ethical for the employees. Through our code of conduct, we lay out expectations regarding conflict of interests, company assets, and behaviour among colleagues, supervisors, and the organization as a whole.

By emphasizing freedom of expression and open communication, our code of conduct reflects an underlying message that allows employees, stakeholders, and clients to feel safe. In this way, Gargi HA can demonstrate its dedication to the values ingrained in its code of conduct. The safety of company assets must be safeguarded and any potential fraudulent activity must be prevented.

It is a matter of utmost importance and must be addressed cautiously. That's why we do our best to maintain high security in the workspace and encourage our employees to follow all regulations.

## General Requirements

- 1.1 Compliance with the law
- 1.2 Freedom to speak without fear of relation
- 1.3 Mutual Trust & Respect, Diversity
- 1.4 Conflict of interest
- 1.5 Protection of company assets & anti-fraud

## Handling of Information

- 2.1 Data Privacy & Protection
- 2.2 Financial Integrity
- 2.3 Information technology use & security
- 2.4 Confidentiality & intellectual property

## Interaction with Business partners & third parties

- 3.1 Interaction with Business partners
- 3.2 Governmental & Regulatory Relations
- 3.3 Anti-Corruption & Anti-Bribery
- 3.4 Export Control
- 3.5 Fair Competition
- 3.6 Product Safety

## People & Environment

- 4.1 Environment, Health & Safety
- 4.2 Human rights, global labor standards,  
and fair working conditions



A background image showing two men in an office setting. One man, wearing a dark suit and glasses, is pointing at a laptop screen. The other man, wearing an orange shirt and glasses, is looking at the screen with a smile. The background is slightly blurred, showing a modern office environment with a stone wall and some artwork.

## How we satiate our customer's needs

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We have always been percipient towards our customers. Our highest and most prestigious badge is our customers' seamless experience with us. Our support team is our front line, shaping our customer's experience daily.

Our group proactively helps in exceptional client care and changing terrible client care encounters into great ones. Some of our previous and esteemed clients like **Tata Motors, Titagarh Wagon, JS Autocast Foundry India, A.M. Auto Core, PC Sons Castings, Bright Castings, EIFCO Industries, Radial Engineering, Premier Engineering works, Perumal Foundry, GS Alloy, Magotteaux, Siena, Gallard**, and more, have splendid customer experience with us.



# Customer Engagement in regulation

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**Customer communication is at the heart of our company. As we aspire to become a leader in a technological world, we majorly consider modern ways of communication for customer communication.**

We emphasize company-wide responsibility as a fundamental customer experience.

When we communicate with our customers, our foremost aim is to listen to their prerequisites and expectations. For closer, Customer Contact our Foundry Solution Experts' Teams are located in 18 places all over India.





How we pave our way to customers satisfaction through customer communication.





# Our Contribution to Our Team's Certainty

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**We have accumulated an extensive list of ideas to motivate our team to give their best.**

One thing that makes Gargi HA peerless, especially in the foundry industry is that we employ individuals who are keen learners and who are passionate about the foundry industry.

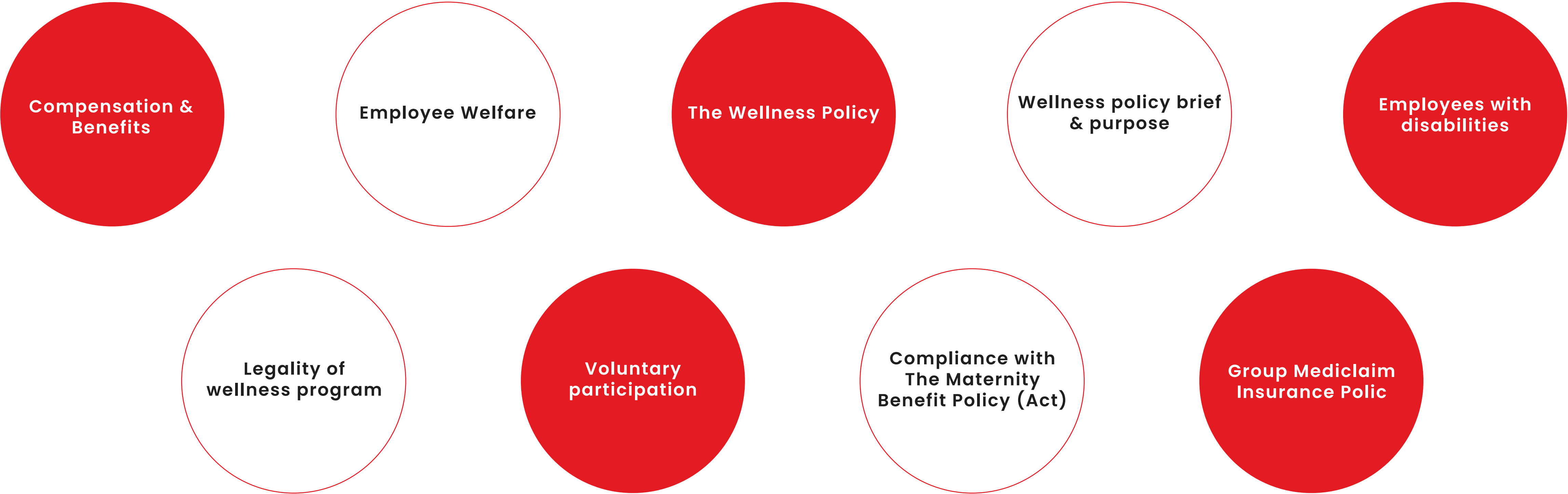
As per industry standards, we undertake on-the-job training, rewards & recognition, wellness programs, encouragement for new ideas, engagement programs, and more.

What makes us second to none is our ability to focus on our employees beyond work. We not only emphasise their physical health but their mental health as well.



We organize healthcare programs like Yoga sessions, Nutrition/health information, Awareness of diabetes & stress management, and other fitness activities.

Take a glance at how we motivate our employees :





# Our Supply Chain Management System

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Our supply chain management system is crafted to fit the industrial requirement of the foundry business. Our SCM system oversees the entire production flow of goods & services.

From the raw materials to delivering the final product to the customer, we take care of every minor to the major aspect of the supply chain.

Gargi HA has always been customer-oriented, and that's why we ensure to get honest feedback from our customers after the products are delivered.

Our goal to provide speedy delivery with shipment tracking to keep our customers updated with their orders will always remain paramount. For us, the customer really is the king.



# WHY WE BECOME YOUR ULTIMATE GUIDE (Sales & Marketing)

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Our sales & marketing team immaculately aligns with Gargi HA's brand values. Communication is our avenue to make business relationships robust.

It is to bridge the vital gap between our company and customers. We strive for nothing but brand loyalty and admiration, and that encourages us to train our sales & marketing team to imbibe the brand values of Gargi HA and be solicitous towards our prospects and clients.

We keep our customers informed with our company's details, cost-benefit analyses, product details, maintain relationships for future deals, expedite customer services, provide advice, & more.





# OUR REGULATORY COMPLIANCE

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**Gargi HA is a law-abiding company that adheres to the laws, regulations and guidelines created by government legislation. We integrate a risk management system & avoid hurdles that may disappoint our customers, and ravage our reputation.**

We undertake audits & audits observation tracking, Risks, compliance, control management, record management, and data security. We facilitate meticulous internal audits and first-line adaptability which helps in embedding a risk management culture in our company. Our values revolve around business ethics and customer satisfaction, and we can go beyond our capabilities to safeguard them.



# ENVIRONMENTAL CONSERVATION INITIATIVES

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Gargi HA endeavours to contribute to making the planet Earth flourishing and evergreen. As much as our customers are precious to us, so is our environment. We are highly committed to positively impacting the environment by making core operations sustainable.

Our voyage of sustainability is backed by the legal system which encourages us to focus on carbon neutrality and tackle climate change. We strive to empower our fellow businesses to unleash their potential and create an environmentally compatible workspace. And as a responsible company, we have a compliance status of consent to operate (CTO).



## Steps taken by Gargi HA to safeguard the environment



### Water pollution prevention

We have a full-fledged water treatment facility and the entire water is 100% recycled in Khopoli and Nerul.



### Solar Panel on Roofs

Phase 2 project of solar for 342 KWp – in process, will be executed in 2023.



## Land pollution prevention

- No Hazardous waste is discarded into the environment. Waste is discarded in a scientific & safe way at CHWTSDF Mumbai waste.
- Installation of Solar Panel at Khopoli site.
- Green Belt is also maintained at our site.

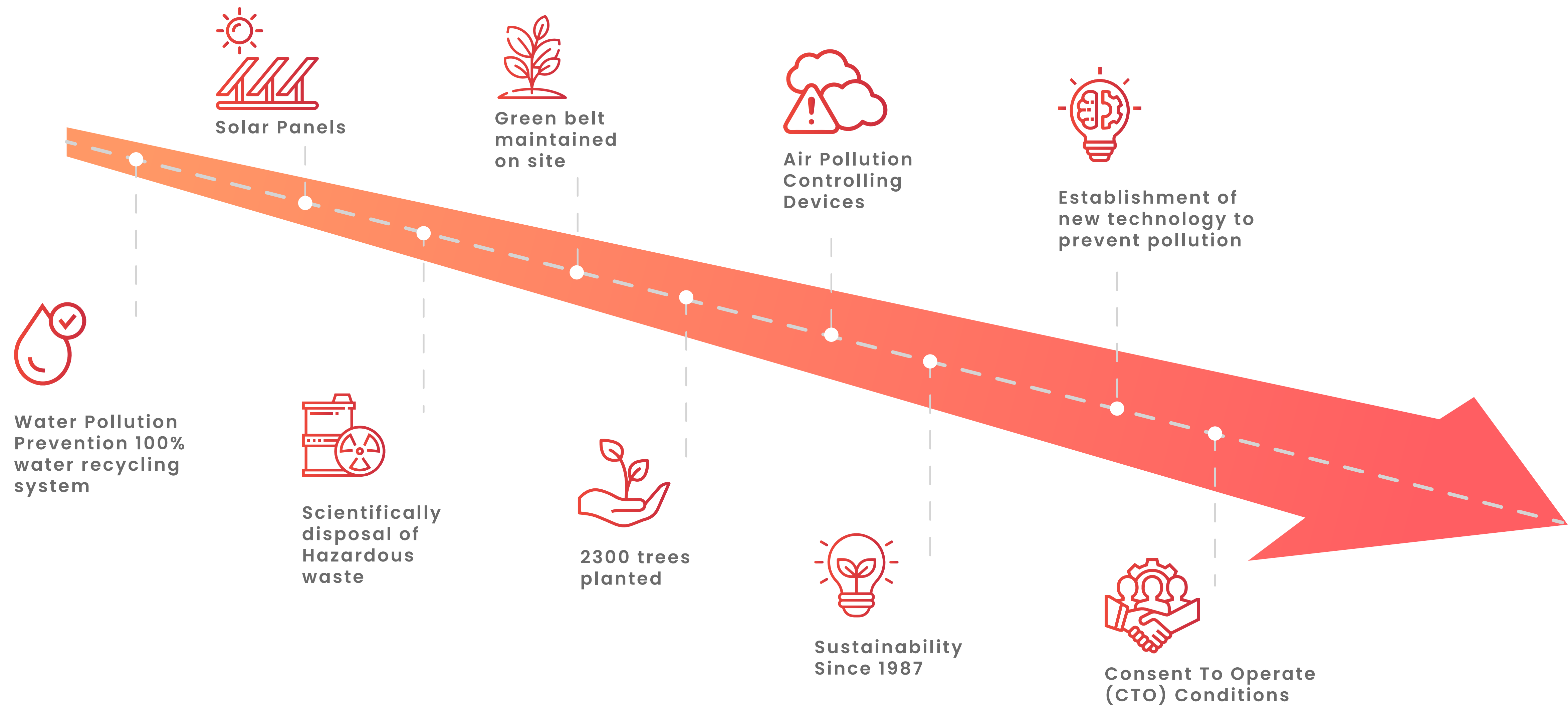


## Air pollution control devices

- 25m Boiler stack and 3.5m DG stack provided at Khopoli.
- 22m Boiler stack with low sulphur fuel (HSD) boiler is used in Nerul.
- 11m stack with LPG as heating fuel at the Khopoli site.
- Dust collectors are installed for the collection of Dust at Nerul.



# Road to Carbon Neutrality



# SIGNIFICANCE OF SOCIAL CONSCIOUSNESS FOR GHA

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Our business model comprehensively encompasses ways and activities to reinforce society and the environment. From ethical practices to philanthropy & engaging in environmental preservation activities, Gargi HA has always been on the front line.

We embrace Corporate Social Responsibility, that's why we have been participating in social activities such as supporting the medical centre for eye health & skin health centre in Khopoli, funding a water filtration plant in Khopoli, donating a bus stop, planting 2300 trees, and the list is myriad.



# HOW WE COMPLY WITH THE LAW

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We are proud to state that Gargi HA has never been convicted of any criminal offense or breached any law for consumer protection.



## PREVIOUS ACCOLADES & ACCOMPLISHMENTS

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We are striving to become a customer centric company and we are proud to become publicly recognized & industrially esteemed around the globe. The brilliance of our team and unparalleled support by our customers have bestowed us with many prestigious awards.

We have spared no effort to satiate our customers and stakeholders. We have left no stone unturned to find the right solution to solve our customers' problems and provide top-notch products and services. We think from our customer's point of view, and that has aided massively in forming our customer support.



**Awards and  
recognition we received  
for customer service,  
products, and business  
standards.**

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**Kirloskar Brothers  
Limited, Dewas  
And Sherwal**

"Second Prize for quality performance, theme total quality vendor Meet, 17th Apr 2005"

**Basic Chemicals, Pharma-  
ceuticals & Cosmetics  
Export Promotion Council  
Mumbai – Chemexcil**

"For the Outstanding export performance in basic inorganic & Organic Chemicals During the year 2002-2002"

**Hindustan Organic  
Chemicals Limited  
(Government Of India  
Enterprises)**

"The Best Performance award in phenol for the outstanding contribution during the year 2003-2004"

**The Institute of  
Indian Foundrymen**

"In Appreciation of Our Support for 51st Indian Foundry Congress, January 2002, Jaipur"

## **Jamnadal Bajaj Uchit Vyavahar Puraskar**

"Jamnadal Bajaj Prize for  
fair Business Practices  
1999"

## **Institute of Marketing and Management**

"Marketing company award  
of the Institute 1998, (Small  
scale sector)"

## **Shivaji Works Limited, Shivashahi, Sholapur**

"Best Vendor, Quality Month  
November 1995"

## **DGP Hinoday Industries LTD; Pune**

"Certificate of Approval. Certifies  
that the quality management  
system of the supplier has been  
assessed and found to be in ac-  
cordance with the requirements  
of Hinoday Standards"

## **The Institute of Indian Foundrymen**

"In Appreciation of Your  
Contribution to the Golden  
Jubilee Celebration"





# OUR BRANDING PERIPHERALS

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**Branding is a cornerstone of any business, and Gargi HA takes care of it efficiently.**

Our Branding peripherals depict our brand principles and help the company maintain distinguished characteristics in the industry. We have notably focused on branding with the aim that our customers should easily recognize us in a highly saturated content world.



# MEET OUR PRESIDENTS

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**Franz Friedrich Butz – President**

Franz Friedrich Butz has been President of Hüttenes-Albertus Chemische Werke GmbH since October 1, 2018. He is responsible for Sales & Marketing, Production & Technology and Research & Development.



**Christoph Koch – President**

Christoph Koch has been President of Hüttenes-Albertus Chemische Werke GmbH since April 1, 2015. He is responsible for Finance, Human Resources, IT, Legal & Compliance and Sourcing.



# MEET OUR MANAGEMENT

## Gargi HA

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**MR Gaurav Kapur (CEO)**

Mr. Gaurav Kapur is responsible for Business Development along with Sales & Technical Services, Procurement, Warehousing & Administration. He's managing the office since 2018



**MR Gurinder Singh (CFO)**

Mr. Gurinder Singh is responsible for Finance & Accounts, HR, IT and Legal & Compliance. He's managing the office since 2022.



**MR Varun Kapur (COO)**

Mr. Varun Kapur is responsible for overall production operations and superintends the manufacturing plants and products. He's managing the office since 2018.

# THANK YOU

